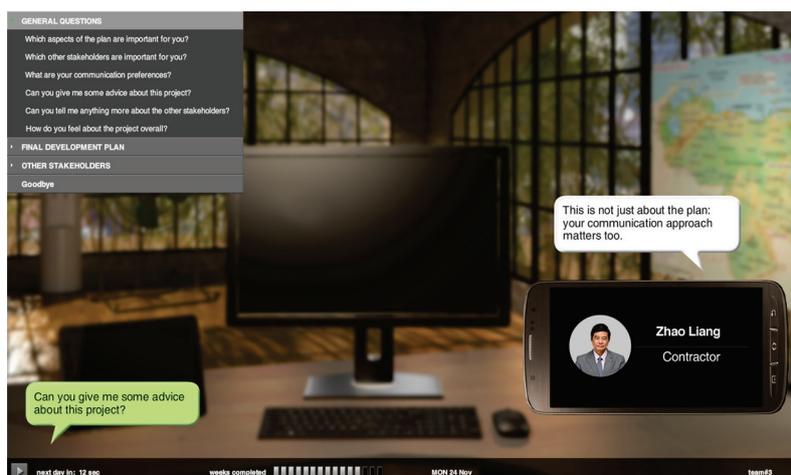
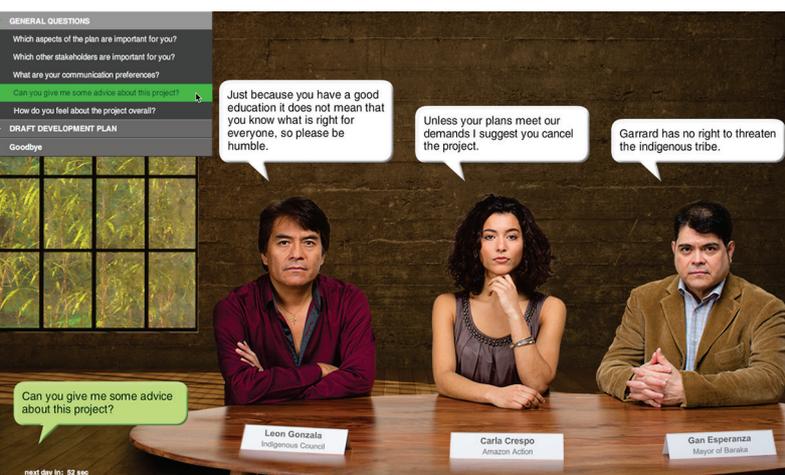
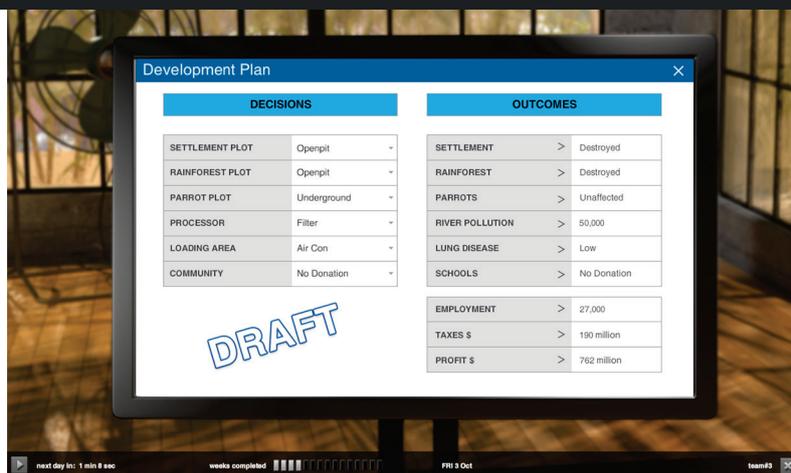


PACTIO simulation



Prendo's Pactio simulation presents participants with a challenging mission. It is an intense, but risk-free experience.

The "3 months in 2 hours" simulation is used in online, classroom, project start-up and assessment events

The topics it covers include:

- stakeholder management
- influencing skills
- responsible leadership
- cross-cultural leadership

Who is it for?

Pactio is regularly used by:

- general managers
- project and program managers
- change leaders
- project team members
- account managers

as well as Masters and E/MBAs, and executives on business school programs

Key Outcomes

Participants develop a number of skills, including how to:

- develop effective stakeholder consultation strategies
- analyse the full range of human interests & motives
- map & use influence networks
- balance conflicting interests
- maximise stakeholder support and project value

Logistics

- the simulation workshop can be run with anything from 6–200 participants, and within a 3–6 hour timeframe
- it can be run with teams in classroom workshops; or in online events with remote participants
- each team needs an internet-connected computer (PC or Mac)

Why Simulate?

- Developing skills by listening and reading doesn't work
- Today's learners expect more effective methods
- People only develop skills by practising them
- Simulations provide accelerated and risk-free experiences
- It's irresponsible not to when the stakes are high
- Learners can see the crucial links between cause and effect
- Making mistakes in the real world is less likely

“

**I hear and I forget.
I see and I remember.
I do and I learn.**

—Confucius

”



“I have used Prendo's PACTIO simulation in numerous executive and Masters programs; it provides a true innovation for the way we educate leaders.”



—Stephen Carver
Cranfield

“Prendo runs the PACTIO stakeholder simulation in Oxford's MSc in Major Programme Management: it's a very effective way to introduce a key theme: complex human systems.”



—Dr Paul Chapman
Oxford Saïd

“The MPA has used PACTIO in our annual 5 day course for many years and it is usually rated as the highlight of the week.”



—Manon Bradley
Major Projects Association

“I use the PACTIO simulation in a variety of executive programs; in my view it is the world's leading business simulation about human behaviour.”



—Professor Kishore Sengupta
Cambridge Judge